

# Mandiant

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**Mandiant** is an American cybersecurity firm. It rose to prominence in February 2013 when it released a report directly implicating China in cyber espionage.<sup>[1]</sup> On 30 December 2013, Mandiant was acquired by FireEye in a stock and cash deal worth in excess of \$1 billion.<sup>[2]</sup>

## Contents

- 1 History
- 2 APT1 espionage report
- 3 SC Magazine Awards
- 4 References
- 5 See also

## Mandiant



<b>Former type</b>	Subsidiary
<b>Industry</b>	Information security
<b>Fate</b>	Acquired
<b>Founded</b>	2004
<b>Founders</b>	Kevin Mandia
<b>Defunct</b>	2013
<b>Headquarters</b>	Alexandria, Virginia
<b>Key people</b>	Kevin Mandia, CEO Richard Bejtlich, CSO
<b>Revenue</b>	<span style="color: green;">▲</span> US\$100 million (2012)
<b>Employees</b>	300 (2013)
<b>Parent</b>	FireEye, Inc.
<b>Website</b>	mandiant.com (http://www.mandiant.com/)

## History

Kevin Mandia, who serves as the company's chief executive officer, founded Mandiant as **Red Cliff Consulting** in 2004 prior to rebranding in 2006.<sup>[3]</sup> In 2011, Mandiant received funding from Kleiner Perkins Caufield & Byers to expand its staff and grow its business-to-business operations. Mandiant provides security incident management products and services to major financial institutions and Fortune 100 companies. Its 2012 revenues were over \$100 million, up 76% from 2011.<sup>[4]</sup> The company was acquired by FireEye on December 30, 2013.<sup>[5]</sup>

## APT1 espionage report

On 18 February 2013, Mandiant released a report<sup>[6]</sup> documenting evidence of cyber attacks by the People's Liberation Army (specifically Pudong District, Shanghai-based PLA Unit 61398<sup>[7]</sup>) targeting at least 141 organizations in the United States and other English-speaking countries extending as far back as 2006.<sup>[8]</sup> In the report, Mandiant refers to the espionage unit as **APT1**.<sup>[9]</sup> The report states that it is unlikely that Unit 61398 is not the source of the attacks.

A video was uploaded to YouTube demonstrating one such intrusion by APT.<sup>[10]</sup>

## SC Magazine Awards

Mandiant was awarded both the 2012 and 2013 SC Award<sup>[11]</sup> for exemplary professional leadership in information-technology (IT) security. The annual awards showcase the best solutions, services and professionals while recognizing achievement and technical excellence. SC Magazine distinguishes the achievements of the security professionals in the field, the innovations happening in the vendor and service provider communities and the fervent work of government, commercial and nonprofits.

## References

- <sup>1</sup> ^ <http://intelreport.mandiant.com/>
- <sup>2</sup> ^ "FireEye Computer Security Firm Acquires Mandiant" ([http://www.nytimes.com/2014/01/03/technology/fireeye-computer-security-firm-acquires-mandiant.html?\\_r=0](http://www.nytimes.com/2014/01/03/technology/fireeye-computer-security-firm-acquires-mandiant.html?_r=0)). New York Times. Retrieved 23 January 2014.
- <sup>3</sup> ^ [http://www.businesswire.com/portal/site/google/index.jsp?ndmViewId=news\\_view&newsId=20060214005168](http://www.businesswire.com/portal/site/google/index.jsp?ndmViewId=news_view&newsId=20060214005168)
- <sup>4</sup> ^ <http://www.businessweek.com/articles/2013-02-07/mandiant-the-go-to-security-firm-for-cyber-espionage-attacks>"
- <sup>5</sup> ^ <https://www.mandiant.com/media-room/release/fireeye-announces-acquisition-of-mandiant/>
- <sup>6</sup> ^ [http://intelreport.mandiant.com/Mandiant\\_APT1\\_Report.pdf](http://intelreport.mandiant.com/Mandiant_APT1_Report.pdf)
- <sup>7</sup> ^ Xu Weiwei (20 February 2013). "China denies hacking claims" ([http://www.morningwhistle.com/html/2013/PoliticsSociety\\_0220/217214.html](http://www.morningwhistle.com/html/2013/PoliticsSociety_0220/217214.html)). Morning Whistle. Retrieved 8 April 2013.
- <sup>8</sup> ^ <https://www.nytimes.com/2013/02/19/technology/chinas-army-is-seen-as-tied-to-hacking-against-us.html>
- <sup>9</sup> ^ [http://www.washingtonpost.com/world/report-ties-100-plus-cyber-attacks-on-us-computers-to-chinese-military/2013/02/19/2700228e-7a6a-11e2-9a75-dab0201670da\\_story.html](http://www.washingtonpost.com/world/report-ties-100-plus-cyber-attacks-on-us-computers-to-chinese-military/2013/02/19/2700228e-7a6a-11e2-9a75-dab0201670da_story.html)
- <sup>10</sup> ^ <https://www.youtube.com/watch?v=6p7FqSav6Ho>
- <sup>11</sup> ^ <https://www.mandiant.com/news/release/sc-magazine-names-mandiant-the-2013-professional-award-winner-for-best-secu/>

## See also

- PLA Unit 61398

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